



FOOD SERVICES DEPARTMENT PROPOSAL

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Office/M&O

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Welcome



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PURPOSE



Develop a strategic framework for the Food Services Department to ensure that campus dining meets the needs of the students, faculty and staff while aligning with Porterville College's financial, operational and sustainability goals.

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GOALS



Enhance Student, Faculty and Staff Experience and Affordability



Improve Nutritional Offerings



Improve Operational Efficiency



Support Sustainability



Integrate Food Services with PC's wellness initiatives



Foster Campus Community and Engagement

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TREND ANALYSIS SUMMARY								
PC								
	2021-22		2022-23		2023-24		2024-25	
	Budget	YTD Activity	Budget	YTD Activity	Budget	YTD Activity	Budget	YTD Activity
Revenue Total	445,425.00	414,653.11	377,425.00	339,596.36	397,400.00	324,515.98	377,400.00	129,147.91
Expense Total	445,725.00	355,588.33	377,425.00	326,450.02	397,400.00	334,521.07	377,400.00	158,667.26
Net	(300.00)	59,064.78	-	13,146.34	-	(10,005.09)	-	(29,519.35)

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TREND ANALYSIS REVENUE DETAIL

PC

			Fsyf		Values					
Type	Account	Account Desc	2022 Sum of Total Budget	Sum of YTD Activity	2023 Sum of Total Budget	Sum of YTD Activity	2024 Sum of Total Budget	Sum of YTD Activity	2025 Sum of Total Budget	Sum of YTD Activity
Revenue	8840AA	Sales and Commissions	420,400.00	102,742.69	352,400.00	156,062.12	352,400.00	186,836.92	352,400.00	105,390.96
	8844IC	Food Services Internal Charges	20,000.00	17,357.87	20,000.00	19,164.50	25,000.00	28,577.96	25,000.00	15,672.58
	8894AA	Local Revenue Prior Period Adj			-	4,928.33				
	8895AB	Other	5,000.00	7,560.00	5,000.00	-	-	143.02	-	8,821.02
	8895AC	Overage - Shortage	25.00	(50.42)	25.00	(992.05)	-	77.38	-	(736.65)
	8895AJ	COVID Recoverable Income-In	-	-						
	8898AB	Carry Over Funds - Budget Only					20,000.00	-		
	8898AJ	COVID Recoverable Income-In	-	287,042.97	-	160,433.46	-	108,880.70		
Revenue Total			445,425.00	414,653.11	377,425.00	339,596.36	397,400.00	324,515.98	377,400.00	129,147.91

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TREND ANALYSIS EXPENSE DETAIL

PC

Type	Account	Account Desc	2022		2023		2024		2025	
			Sum of Total Budget	Sum of YTD Activity	Sum of Total Budget	Sum of YTD Activity	Sum of Total Budget	Sum of YTD Activity	Sum of Total Budget	Sum of YTD Activity
Expense	4313	Non-Inst Supplies & Materials	14,025.00	13,311.61	8,025.00	3,020.93	10,023.34	2,032.91	8,000.00	2,531.28
	4510	CoGS Food	150,584.00	102,332.63	148,000.00	117,590.87	160,000.00	118,697.46	160,000.00	66,376.63
	4520	CoGS Paper Goods	8,500.00	9,896.90	8,500.00	8,183.01	8,500.00	6,489.80	8,500.00	3,385.46
	4530	CoGS Other	250.00	-	250.00	(2,782.24)	250.00	2,294.03	250.00	-
	5108	Temp Employment Agency Service	185,025.00	160,338.34	185,025.00	177,843.77	192,928.72	182,889.99	185,025.00	75,663.79
	5119	Oth Non-Inst Consulting Services	1,000.00	-	1,000.00	-	1,000.00	-	1,000.00	-
	5501	Laundry Service	7,750.00	7,660.03	7,750.00	6,425.68	7,750.00	7,307.50	7,750.00	2,194.39
	5602	Short Term Rental-Veh & Equip	250.00	-	250.00	-	250.00	-	250.00	-
	5650	Software Licensing/Maintenance Svcs	-	720.00	-	720.00	720.00	720.00	-	720.00
	5686	Oth Equipment Maint Agreements	-	-	-	-	621.34	621.33	-	-
	5690	Other Maintenance/Repairs	28,966.00	23,969.22	13,550.00	12,137.36	8,550.00	7,311.28	1,550.00	3,983.36
	5830	Bank Charges	1,675.00	-	1,675.00	-	1,675.00	-	1,675.00	-
	5831	Credit Card Expense	1,800.00	2,237.49	1,800.00	2,920.64	2,686.60	4,097.93	1,800.00	2,472.85
	5860	General Advertising Services	3,300.00	1,679.61	-	-	-	-	-	-
	5880	Taxes - Licenses & Permits	350.00	-	350.00	390.00	1,195.00	1,195.00	350.00	1,339.50
	5890	Other Services & Expenses	750.00	-	750.00	-	750.00	-	750.00	-
	5899	Contingencies Account - Budget Only	500.00	-	500.00	-	500.00	-	500.00	-
	6412	Computer/Technology Equipment	-	-	-	-	-	863.84	-	-
	6419	Other Equipment	31,000.00	29,142.17	-	-	-	-	-	-
	6419FA	Other Equipment	10,000.00	4,300.33	-	-	-	-	-	-
Expense Total			445,725.00	355,588.33	377,425.00	326,450.02	397,400.00	334,521.07	377,400.00	158,667.26

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PROPOSED FY 25/26 BUDGET

PC

Projection	
25/26	
Revenue	
Fiscal Year	Budget
21/22	\$ 445,425.00
22/23	\$ 377,425.00
23/24	\$ 397,400.00
24/25	\$ 377,400.00
25/26	
Projection	\$ 384,075.00
Expenses	
Fiscal Year	Budget
21/22	\$ 445,725.00
22/23	\$ 377,425.00
23/24	\$ 397,400.00
24/25	\$ 377,400.00
25/26	
Projection	\$ 384,075.00

Increase from Prior Year 24/25 = \$6,675

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REVENUE DETAIL



Projection 25/26							
Revenue							3-Year Average
Fiscal Year	Budget	Actuals	Interfund Transfer	Total	Revenue Growth	Percent	
21/22	\$ 445,425.00	\$ 127,610.14	\$ 287,042.97	\$ 414,653.11			
22/23	\$ 377,425.00	\$ 179,162.90	\$ 160,433.46	\$ 339,596.36	\$ 51,552.76	40.40%	
23/24	\$ 397,400.00	\$ 215,635.28	\$ 108,880.70	\$ 324,515.98	\$ 36,472.38	20.36%	
24/25							
Projection 25/26	\$ 377,400.00	\$ 221,289.91	\$ 156,110.09	\$ 377,400.00	\$ 5,654.63	2.62%	
Projection	\$384,075.00	\$243,418.90	\$140,656.10	\$384,075.00	\$ 22,128.99	10.00%	21.13%

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EXPENSE DISTRIBUTION



Classification	Grade	Step	Salary	Benefits	Total
Food Services Manager	11	2	\$ 113,446.77	\$ 66,294.48	\$ 179,741.25
Fixed Cost	Food	Labor	Other	Total	
25/26	\$ 116,429.44	\$ 229,329.23	\$ 38,316.33	\$ 384,075.00	

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STRATEGIES



1. Hire an Internal Food Services Manager
2. Food Creativity
3. Student Workers
4. Culinary Program
5. Apply to Accept EBT Transactions
6. Grab and Go's
7. Set up the Point-of-Sale System
8. Open the Coffee Kiosk in the Evenings
9. Student Meal Cards
10. Improve the Catering Menu
11. Blue Zone Certification

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BLUE ZONE CERTIFICATION



- **What is Blue Zone Certification?**
- **Blue Zone Certification** is a designation given to communities, organizations, and institutions that adopt practices inspired by the world's longest-living populations, known as **Blue Zones**. These regions—identified by National Geographic researcher Dan Buettner—have high concentrations of people who live to be 100+ years old.
- **Purpose of Blue Zone Certification**
- The certification promotes **healthier lifestyles and longevity** by encouraging environments that support **nutrition, physical activity, social connections, and well-being**. It is often sought by schools, workplaces, cities, and restaurants to create healthier spaces for people.
- **Blue Zone Certification for Organizations & Colleges**
- Colleges, businesses, and cities can earn **Blue Zone Certification** by implementing policies that encourage:
 - ✓ **Healthy food choices** (e.g., plant-based options in cafeterias, reducing processed foods).
 - ✓ **Active living** (e.g., walking/biking infrastructure, standing desks).
 - ✓ **Stress reduction** (e.g., meditation spaces, flexible work schedules).
 - ✓ **Social engagement** (e.g., group activities, wellness programs).

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PC

THANK YOU!